

## BRADFORD SUPPLY COMPANY

*The Bradford Supply Company under its present corporate structure, headquartered in Robinson, Illinois, has been in existence since 1961, but its facilities and experience go back much further.*

Bradford's predecessor was a Pennsylvania company founded in Bradford, PA, and organized in 1907. Company offices, a supply house and machine shop were established in Robinson in 1914. A merger in 1960 with Atlas Pipe Company in Texas resulted in a new corporation, Atlas Bradford Company. In 1961, a group under the leadership of C. D. Chamblin, Sr., purchased Atlas Bradford and organized a new company, Bradford Supply as it is known today, and will be celebrating its 35th anniversary during 1996.

Employment has grown from 26 in 1961 to more than 85 in 1995. Branch operations are maintained in Bloomington, Carmi, St. Elmo, Salem, Bridgeport, Princeton, IN. Thermopolis, WY, and Powell, WY.

The oil field has been the cornerstone of business for Bradford Supply over the years and has fostered many successful customer relationships. A full time sales/service organization concentrates its efforts on this vital market providing a full line of inventory from casing and tubing to pumping units. Bradford continues to expand its products and services to drillers, producers, refineries and pipeline companies. Bradford acknowledges its success in the oil patch is in direct proportion to the success of the customers it

serves whether its a major oil company or an independent oil producer.

Through the years of commitment to provide its customers with a broad inventory, Bradford has diversified into other markets to include mining, water well systems, industrial and chemical.

Bradford has been a nationally recognized manufacturer of rotary drill stems for many years. These products are shipped from the Robinson facility throughout the Midwest. Current work includes fabricating and repairing drill stems, stabilizers and change-over subs. Bradford also manufactures and repairs augers for both vertical and horizontal drilling; turning any size rotary or cable tool joint and repairing almost any type of field equipment that can be shipped to their shop.

Through the prestigious Gould's and Myers lines of pumps, Bradford has emerged in a relatively short time as a major authority and supplier of industrial, municipal and private water systems, supplies. In its marketing area, Bradford has become one of the few truly authoritative sources on movement and treatment of water and has been recognized by Water Well Journal as one of the country's top 50 wholesalers. A complete inventory of centrifugal, submersible, turbine and jet pumps and water treating equipment is maintained at all Bradford locations. To complement the water systems, Bradford is adding plumbing, heating and air conditioning to its inventory. To serve the growing environmental market, ground water monitoring supplies have also been added.

Throughout the Bradford marketing area, many industrial plants and utility companies demand and expect the highest quality products and service. Bradford maintains an efficient, qualified industrial sales and service organization to deliver and sustain a flow of products including pipe, fittings, valves, tools, power transmission equipment and a complete line of industrial chemicals vital to the continuing operation of industries.

With its extensive chemical and equipment line, Bradford plays a major role in serving recreational facilities. Both commercial and private pools require chemicals, chemical feeders, test kits and miscellaneous equipment which Bradford supplies. Homeowners, farmers, businessmen and golf course superintendents turn to Bradford for irrigation and sprinkler systems.

In order to support multiple markets and meet the needs of growing customer demand a Central Warehouse was implemented. Central Warehouse, located in Robinson, IL, stocks fast moving items and supplies branches with timely material deliveries for efficient customer service. In addition to Central Warehouse, a state of the art computer system is continually maintained and updated by trained personnel. An in-house system, specifically adapted to company and customer requirements, links all branch locations and performs all invoicing and purchasing company wide.

A Bradford subsidiary, Lion Land & Minerals, Inc., is primarily an investment corporation focusing on commercial and industrial real estate and oil field management. The oil field management division encompasses nearly everything needed for successful oil field and lease operations.

The backbone of any company, whether it is manufacturer or service organization, is the people who fill the ranks from top to bottom. Bradford is an equal opportunity employer and proudly notes that both men and women play important roles in the company's management, sales, and operation. Bradford has committed many man-hours per year to in-house training and special schools and seminars offered by manufacturers for personnel. This policy, reinforced by the employees' dedication, works to ensure that customers receive more than just a product.

